

NAEP Conference / Exhibition Feedback 2009

	Supplier	Area of Provision	Product	Action				Notes
				ERG	Procurement Meeting	Judy to Action	Christine to Action	
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1	BES Rehab Limited 08451300237	Positioning tools	Slide assist gloves - useful for when positioning slings £13.99 pair	✓	✓			
			Shower straps – can be fitted anywhere i.e. around hips, chest etc. Only suitable for use on round tubing. Made of airomesh material which allows water to pass through. Can be tumble-dried. Easily adjusted £97 (one off cost)	✓	✓			
2	Homecraft 08444 124330		New mattress elevator, quieter than contract product. Width adjustable to fit up to queen sized beds. Straps colour coded with clips to ensure correct fitting £180	✓	✓			https://www.homecraft-rolyan.com/app.aspx?cmd=get_item&id=18971
			Stirling Powered Toilet Riser. Seat is more ergonomic, lifts first before tilting, controls can be changed to suit either right or left by clipping out of the armrest. Fully height adjustable £725 plus VAT					
			Sonaris bathlift https://www.homecraft-rolyan.com/app.aspx?cmd=get_item&id=16457			✓		Evaluate in bath lift sub group

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3	Morris & Alexander Ltd 01328 855669	Furniture raising equipment	Website states extra fitting information			✓		Update Carl
4	Oxford Hoist		Portable standaid hoist with ability to transport and lift. Good lifting action. Quiet and folds compactly. Weight limit of 155kg. Padded slings in 2 sizes. Transport sling will not go into a full stand. £1680		✓	✓		Query do legs open wider than mini lifter
5	Cefndy Healthcare 01745 343877		Mediatric products will be available in approx 6 weeks time.			✓		
6	1st Call Mobility 01279 425648	Bariatric Specialists	Coming out soon - bariatric air chair with 50 stone weight limit.	✓	✓			
			A prototype bariatric bed being developed which is ultra low. Active mattresses tend to profile the best as the cells do not go under one another.	✓	✓			
7	Aquajoy Bathlifts Ltd 01207 501555	Bath Lifts	Requested flyer for use in corner baths			✓		Aquajoy to produce information

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8	Safe Spaces 01706 816274	Saferooms and sleeping systems	DVD available for prescribers to loan from Judy regarding products			√		
			Safe Spaces – custom made, square or rectangular, not L shaped. Tend to be coloured blue as this is the most soothing colour for autism. The most costly part of the product is the foam floor. Seams can be made waterproof for incontinence issues. As many windows can be added as required for no extra cost. The roof is ventilated and is part of a total structure. It cannot be compatible for use with a hoist. It can be screwed to the floor. If this is the case it can become an adaptation with funding through a DFG.	√	√	√		Update non-contract panel
			Cosy Fit – can go onto floor or onto a bed, a plinth, a hi lo bed or even a profiling bed. In these instances a hoist can then be used. Can go up to king size. Will accommodate feeding tubes. They can be hired. This is particularly good for services such as fostering. Lifting bags are available to store them in.				√	CB to check if any have been ordered
			Safe Space Voyageur – great for travel					

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9	Truelife 0114 2618100	Cushions/ Mobility etc	Mobility – manufactured in UK can make bespoke. Can made extra large cuffs which can be ordered separately. Crutches £26 each, £48 pair.		√			√	Query at Procurement Meeting if company still trading
			Cushions – manufactured in Dublin. Relax range. Cells uniform in size, there is a guide re inflation. Range from £60 to £140			√			Query with TVN's
10	Frontier Medical 01495 235800	Pressure Care	Transfer slide sheet used with repose mattress inside. Target market acute sector, being trialled by Sheffield Spinal Injuries Unit. £185. All benefits of a standard mattress within a dartex cover, 4 straps 2 on either side, patients can be transferred under 1 minute with 2 people if required. Cover can be laundered at 60 degree wash.	√	√	√			Update TVN's
11	Select Medical 01254 505099	Pressure Care	Altair bariatric mattress, suitable to go onto bradshaw bed £1750. Also make paediatric active cushion. Work in partnership with Lisclare.			√		√	Add to database re bariatric dynamic mattress provision
12	Lisclare Ltd 0151 495 5750	Beds etc	Lisclare dali 2. Bed rails now come higher. All parts interchangeable! Has improved robustness.			√			http://www.otguide.org/ Access copy of proposed new bed standards

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13	Sumed International UK Ltd 01457 890980	Pressure Care	Custom Recliner System. Back can be set separately to the seat. £650 to £700. Has bespoke strap fixation.			√		Update TVN's
			Merlin proximity sensor. £135. Portable device					
			New pressure mapping system			√		Update TVN's http://www.sumed.co.uk/xsensor/index.htm
14	Prism Medical Ltd 01422 260011		Amalgamated companies - Westholme, Freeway, Carefree, Waverley Glen, Ergo Safe. Slings being changed for use with all company hoists. Yellow banana board still available – to be marketed under new name	√	√	√		Carl, M & H team updates Sam checking out supply of banana board
15	Ultimate Healthcare 0870 4286295		Cheaper mattresses. Viola similar to aura. £180			√		Update TVN's
16	Aidapt Bathrooms 01744 745020		Newly agreed supplier of contract modular perching stool		√	√		Judy to email Andrew Dimbleby with feedback Sam to get prices for modular perching stool
17	Poshchair Medical Ltd 0844 8000899		http://www.poshchair.co.uk/Products/			√		Add to database for bariatric equipment
18	Sidhil Limited 01422 233000		Looking at making Solite bed in wider spec. Looking at integral bed extension within same frame. Looking at changing buttons on the handset.					DVD available

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19	Helping Hand Co 01531 635678		New "Leg Up" with comfy grip handle, can be used with both hands. Extra wide foot opening which can easily hold a cast. NB pricey	√				Consideration for sale via localities
			Surefoot Easy Fit Bath/Shower Board Maximum user weight 31 stone. Unique locking and fitting mechanism.					
20	STM Healthcare 01773 830426	Pressure Reducing Products	New Tri-flex mattress - one mattress developed with 3 parts which all zip together. Top for comfort or Visco layer (red), more solid base, the interesting aspect is fluted middle so that it rolls (could be formed into a knee brake) Price £340			√		NB Conference Facility Available with seating for 20 – 30 people at Clover Nook Industrial Estate DVD available for loan Review at TV Meeting 22/08/2009
			Salisbury range of cushions – low, medium and high Price £80 - £140					
			Developed a new range of bariatric cushions and mattresses			√		Add to bariatric product list for information
21	Harvest 01709 377172		Skipper folding hoist – 178kg Very sturdy. Yoke can be changed easily NB not electric yet					

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22	SHL Healthcare 0161 427 0171	Bed company	Designing beds with interchangeable parts. Bed rails standard and higher spec. Price £600 (profiling). Safety sides are now of new design. Plastic strip can be added to create extra strength along the top. There is no gap between the frame and netting. 3 mattress platforms – low so without the need for bed rails. Transporter redesigned so the platform can be extracted first – better for moving and handling. New actuator coming onto the market “hiwin” as apposed to the expensive linak currently being used on all beds.	√				
23	Scan Mobility Ltd 01704 233344		Manufacturer smaller cot Price £2800			√		Update panel
24	NuroMed Ltd 01942 238259	New co. primarily mobility products	Manufacture own frames. Buy in bariatric products at low prices. Double adjustable crutches £8 pair		√			Product information retained for procurement meeting
25	Days Healthcare 01656 664700		Steri x complete protection – hand cleaning solution		√			Check if there are any stock outs – contact Martin Hill
26	Mountway 0800 0141852		Make Neptune bath lift			√		Include in bath lift sub group
27	Able 2 UK Ltd 01254 619000		Thoracic back support – can be tailor made to any size	√				

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28	Drive Medical Limited 01422 314488		<p>Bellavita bath lift Lowest 6cm or 2.5” Very lightweight Side flaps less likely to brake – flaps can slide off. Covers have poppers for fixing. If lift is used without covers, the base of the seat is still non-slip. Available in blue/grey/white. Composition of plastic is 70% nylon / 30% glass fibre and as a consequence less likely to stain Cresting harness designed for lift. Headrest optional. Lightweight to carry. Front suckers flip up easily. 2 sizes of middle suckers. Hygienic recess to the front of seat. Changes to handset to ensure durability.</p>	√	√	√		<p>Sub Group</p> <p>Obtained sample and asked Medequip technicians and cleaning staff to look at product before trial.</p> <p>Procurement Meeting</p>
29	ASM Medicare 01928 574301	Daily Living Aids	Makers of contract bed commode – now obsolete.			√	√	<p>May still have tooling for one off batch – contact Adele. Christine to liaise with other areas re stock</p>

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30	Roma Medical 01656 674488		Manufacturer own products so can deliver promptly. Heavy duty crutches made of steel as weld at handle will not hold.			✓	✓	Rep to contact Judy to confirm if ergonomic handle spec can be manufactured. NB Carol Hawkins, Physio in Queen Nottingham – use their products Patented roma chair and accessories
31	First Technicare Co Ltd 0207 609 8761	Pressure relieving and M & H products	Range includes bariatric and bespoke products (Recommended by First Call Mobility). Air replacement and foam mattresses suitable for bariatric clients. <u>Galaxy 4000</u> takes up to 40 stone and it profiles particularly well (active system). V shaped so it hinges well. All cells are long and not round and so less likely to trap and profile well. Reduces the tendency for someone to slip down the bed. Sidhil purchase <u>Galaxy 2000</u> active mattress for their bariatric beds. Anti MRSA and bug materials being used. Incorporating less seams in covers with zip being put underneath the mattress, set 3" in from the edge			✓		Bariatric product list Review companion mattress from Galaxy 2000 TVN meeting
32	Invacare Ltd 01656 647327		Make aquatic bath lift			✓		Include in bath lift sub group

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33	Carebase 01677 425600	Beds and hoists	Bock childrens bed. Extremely low to floor but raised up quite high. Bed supplied with rails with 6mm gap and bumpers. Price £2k approx. The only bed that complies with EN1970/2000 Community bed with washable domiflex – removeable base		√	√		Update non-contract panel
34	NHS Supply Chain		NHS catalogue available on-line				√	www.supplychain.nhs.uk gain access to pasa products and prices
35	Ricability		Audit of Ross Care and Ipsos MORI results - prescriptions redeemed through retail model					Information conflicting
36	Disability North 0191 284 0480		Conference Personalisation, Transforming Community Equipment Services (TCES) and the Law				√	
37	fallsX 0800 023 2942	Falls Monitors	Monitors for service users at risk of getting out of bed or chair				√	Emailed information for discuss with Sharon O'Hara
38	Oxylitre 0161 872 6322	Medical equipment	Portable suction pump with battery back up. 5 year warranty. Being evaluated by EMAS					John Shenton at DCGH
39	TBC		Reusable bag for segregation of dirty equipment. Available in 3 sizes					Andy Phillips from Medequip to review

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40	Portsmouth ICES		Contact with Pamela Wood, Pressure Relief Nurse Advisor. Aura cushion removed from contract and information available from the work completed. The ICES team have a range of posts to support their service e.g. paed, ergonomics, postural management			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Emailed details 02392 4340000
41	National Association of Equipment Providers (NAEP)		Annual Conference with networking opportunity to share information with services, providers, suppliers. Next years Conference 22 nd , 23 th , 24 th June 2010 in Blackpool					Website http://naep.org.uk/ Become a member to get access to members only website, reduced booking for conference, quarterly newsletter